

Message Text

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TO AMEMBASSY BANGKOK

AMEMBASSY JAKARTA

AMEMBASSY KUALA LUMPUR

AMEMBASSY MANILA

AMEMBASSY RANGOON

AMEMBASSY SAIGON

AMEMBASSY SEOUL

AMEMBASSY SINGAPORE

AMEMBASSY TAIPEI

AMEMBASSY TOKYO

AMCONSUL HONG KONG

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TAGS:BCOM

SUBJECT: TRAINING PROGRAM FOR FOREIGN SERVICE ECONOMIC/
COMMERCIAL LOCALS

1. THE FOREIGN SERVICE INSTITUTE, IN CONJUNCTION WITH THE DEPARTMENT OF COMMERCE AND THE BUREAU OF ECONOMIC AND BUSINESS AFFAIRS, IS PLANNING A SIX WEEK TRAINING PROGRAM IN THE U.S., BEGINNING JUNE 23, FOR SELECTED LOCAL EMPLOYEES WORKING IN OUR ECONOMIC/COMMERCIAL SECTIONS ABROAD. IT WILL BE SIMILAR TO THE HIGHLY SUCCESSFUL ONES WHICH WERE CONDUCTED FOR EUROPEAN POSTS IN JUNE AND LATIN AMERICAN POSTS IN OCTOBER 1974. CURRENT BUDGETING FOR FY 76 CALLS FOR A CONTINUATION OF THIS PROGRAM WITH THE TRAINING AND ORIENTATION OF APPROXIMATELY 26 FSL'S. THE PROGRAM
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WILL BE GIVEN THREE TIMES WITH ABOUT EIGHT PARTICIPANTS

EACH. EACH OFFERING WILL BE LIMITED TO A DIFFERENT GEOGRAPHIC REGION AND IT IS ANTICIPATED THAT APPROXIMATELY EACH YEAR A GIVEN POST WILL HAVE THE OPPORTUNITY TO NOMINATE PARTICIPANTS.

2. THE PLANNED JUNE PROGRAM WILL INCLUDE ONE OR TWO WEEKS IN WASHINGTON, DIVIDED BETWEEN THE DEPARTMENT OF COMMERCE AND THE DEPARTMENT OF STATE/FSI. THIS WOULD BE FOLLOWED BY A 4 WEEK TOUR TO DEPARTMENT OF COMMERCE FIELD OFFICES FOR WORKING VISITS WITH MAJOR AMERICAN INDUSTRIAL, TRADE AND BANKING CENTERS, FOCUSING PRIMARILY ON THOSE AREAS OF GREATEST TRADE PROMOTION INTEREST FOR THE COUNTRIES FROM WHICH THE PARTICIPANTS COME, BUT ALSO PROVIDING OPPORTUNITIES TO BECOME FAMILIAR WITH A WIDE CROSS SECTION OF AMERICA.

3. PARTICIPANTS NOMINATED FOR THE PROGRAM SHOULD BE FLUENT IN ENGLISH (INTERPRETERS WILL NOT BE AVAILABLE), SHOULD HAVE DEMONSTRATED SUPERIOR PERFORMANCE IN THEIR PRESENT JOB, AND SHOULD HAVE A PROMISING CAREER POTENTIAL IN THE EXPORT PROMOTION FIELD. THEY MUST BE IN EXCELLENT HEALTH AND ROBUST PHYSICAL CONDITION AS THE PROGRAM IS VERY TAXING. THEY SHOULD ALSO BE CAPABLE OF PUBLIC SPEAKING AND ABLE TO HANDLE THEMSELVES IN RADIO AND TV INTERVIEWS.

4. THE PROGRAM IS NOT INTENDED FOR THOSE EMPLOYEES APPROACHING RETIREMENT AGE, OR AS A REWARD FOR LONG AND FAITHFUL SERVICE. RATHER, IT IS DESIGNED FOR THOSE OUTSTANDING LOCALS WHOSE INTENTIONS AND WHOSE PERFORMANCE TO DATE INDICATE THAT THEY WILL HAVE AT LEAST 5 TO 10 ADDITIONAL YEARS OF SERVICE WITH THE USG, IN AN AREA WHERE SUCH A PROGRAM WOULD BE OF DIRECT BENEFIT.

5. WE ANTICIPATE THAT EMPLOYEES SELECTED WOULD COMMENCE TRAVEL IN APPROXIMATELY MID-JUNE AND WOULD RETURN TO THEIR POSTS BY THE END OF JULY. POSTS WISHING TO NOMINATE CANDIDATES FOR THIS PROGRAM SHOULD SUBMIT NOMINATIONS TELEGRAPHICALLY UNDER SUBJECT HEADING "FSI: COMMERCIAL LOCALS US TRAINING PROGRAM". POSTS MAY NOMINATE MORE THAN UNCLASSIFIED

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ONE CANDIDATE, BUT BECAUSE OF BUDGET LIMITATIONS, NO MORE THAN ONE FROM A POST WILL BE SELECTED. A MINIMUM OF FIVE BUT NO MORE THAN EIGHT PARTICIPANTS WILL BE CHOSEN FOR THE JUNE OFFERING. NOMINATIONS WILL NOT BE ACCEPTED IF RECEIVED AFTER APRIL 15.

6. ALTHOUGH THERE ARE ALREADY ON FILE HERE QUITE A NUMBER OF RECOMMENDATIONS FROM POSTS REGARDING CANDIDATES FOR

SUCH PROGRAMS, POSTS WISHING TO PARTICIPATE IN THE CURRENT PROGRAM SHOULD RE-SUBMIT NAMES THEY WISH CONSIDERED. DATA TO BE SUBMITTED SHOULD INCLUDE FULL NAME; DATE AND PLACE OF BIRTH; STATEMENT REGARDING FLUENCY IN ENGLISH; LENGTH OF SERVICE TO DATE WITH USG; OTHER EDUCATIONAL EXPERIENCE OR BACKGROUND IN COMMERCIAL OR TRADE PROMOTION WORK; AT LEAST FOUR SPECIFIC INDUSTRIES OR PRODUCT CATEGORIES OF PARTICULAR INTEREST IN THE U.S.; AND POST'S JUSTIFICATION FOR NOMINATING HIM OR HER.

7. POSTS WILL BE NOTIFIED AS SOON AS SELECTIONS HAVE BEEN MADE, AND APPROPRIATE FISCAL DATA REGARDING TRAVEL WILL BE

FORWARDED. IT MUST BE EMPHASIZED THAT NO DEPENDENTS ARE PERMITTED TO ACCOMPANY PARTICIPANTS OF THE PROGRAM. KISSINGER

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